

# Westchester Medical Center

September 16, 2009

The Honorable William J. Ryan Westchester County Board of Legislators 800 Michaelian Office Building White Plains, New York 10601

Dear Chairman Ryan:

Herman Geist's seat as a voting member of the Westchester County Health Care Corporation (WCHCC) expired on April 27, 2009. Michael Staib is a non-voting member of the Board, appointed December 2006 by the Minority Leader of the Board of Legislators.

Mr. Staib has long proven himself to be a valuable member of the WCHCC Board. He founded and chairs the Technology Committee. He brings relevant experience to the committee and serves on the Committee on Quality, Audit and Corporate Compliance Committee and the Finance Committee.

As Chair of the WCHCC Board and in accordance with the recommendations of its Governance Committee, I would like to propose for your consideration the appointment of Michael Staib to replace Herman Geist. I would greatly appreciate you taking the time to consider this request and am looking forward to discussing this matter further with you and being of assistance to you in any way you might find helpful to ensure a smooth appointment process.

Very truly yours,

John F. Heimerdinger, Chair WCHCC Board of Directors

JFH/br

Encls.

# Michael S. Staib

2989 Farmwalk Road, Yorktown, NY 10598 • 914.245.1872 • mike.tobie5@verizon.net

#### Summary

Senior Technology Executive with a balance of business and technology expertise. Strong record of success in solving complex business issues through applying technology, managing distributed organizations, and re-engineering initiatives leading to optimized business performance. Major strengths include:

- Architecture/Infrastructure (Hardware and Sollware)
- · New Technology Implementation
- · People, Project, Budget, Change, and Vendor Management
- Disaster Recovery/Business Continuity Planning
- Application Development/Integration/Re-engineering
- Distributed Technologies
- Standards Development
- Development Life Cycle
- Global Business Intogration
- · Staff Development Training

## Experience

## MasterCard International, Purchase, NY

Vice President - MIS

Strategic technical liaison working directly with senior business members to architect solutions.

- Introduced Portal technology and Web Services in delivering an Essbase reporting tool to over 800 global users.
- Architected the ETL process for cube loading, automating several manual components recouping 2 FTTIs.
- Implemented Marketing Mix collection, analysis, and reporting application to optimize spend of a \$700MM.

## Morgan Stanley, New York, NY

Vice President - Information Technology

Infrastructure architect/liaison for over 600 developers and 6,500 NY based users. Directed day-to-day integration engineering and deak side support activities.

- Reduced technology budget by 29% or \$107MM while continuing to deliver infrastructure components for multiple strategic and/or regulatory driven initiatives.
- Restructured support team, re-engineered processes to enhance quality, efficiency, and reduce staff 35%.
- Directed disaster recovery planning for business critical applications, to ensure business continuity.
- Partnered with and mentored mainframe support team, to provide end user application support for newly created distributed applications, eliminating need to augment staff.
- Coordinated key global initiatives i.e. planning and budgeting, providing a single point of contact.

# PepsiCo, Inc., Somers, NY

1993 - 2000

2003 - Present

2000 - 2002

Director -Information Technology (1997 - 2000)

Directed ream of over 100 Database, Desktop, Network and UNIX architects, developers, engineers, and managers across multiple locations with a budget in excess of \$60MM

- Developed a three-year strategic IT plan and directed infrastructure upgrades for Pepsi Cola (8,000 NT desktops, Cisco networks, UNIX servers, databases, tools and telecom) across 400 locations.
- Delivered standards, principles, policies, and training materials as part of the PepsiCo Enterprise Architecture PMO.
- Led the first company wide desktop standardization across three global divisions, leveraging PC lifecycle
   TCO to reduce costs and support issues.
- Created a strategic plan for re-engineering the systems to enhance the fountain business and retain \$170MM in revenue. Delivered a proof of concept in 90 days, to confirm business process and build confidence in the team's capacity to deliver.
- Delivered multi-terabyte data warchouse containing two years of operational sales data, and consistent
  quarterly releases of OLAP reporting tools and data mants enabling the business to reduce risk and maximize
  efficiency.
- Improved uptime and business user confidence by identifying and resolving root cause of issues, and
  creating change management process resulting in 50% reduction of changes to production
  environment.
- · Architected wireless message based middleware infrastructure.

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# PepsiCo, Inc., Somers, NY

cont.

### Senior Group Manager Handheld/Selling (1995 - 1997)

Managed overall integration of selling platform, responsible for data integrity from master file setup applications through transaction systems to back end financials - efforts spanned 20+ teams and 200+ technologists.

- Managed software development lifecycle (SDLC) of custom C++ hand held application, including a custom store and forward communication component. Deployed application on 11,000 handhelds with new custom selling platform to 400 locations in 13 months improving efficiency and increasing productivity, therefore lowering costs.
- Motivated a team of overworked and behind schedule individuals into superior performing team.
- Managed key vendor relations saving over \$2MM on one component.

#### Team Lead Middleware (1993 - 1995)

- Established and supported software architecture for client server re-engineering effort.
- Selected key development tools including library management, software distribution, data gateways, etc.
- Developed middleware object libraries i.e. single sign on, exception handling, data access, etc.
- Established development standards.
- Led a team of team of 16 developers who acted as internal consultants.

## Salomon Brothers Inc., New York, NY

1989 - 1992

#### Project Leader

Delivered projects such as 6 GB detailed sub-ledger and graphical report tool. Sybase/SUN servers with PC & Spare C++ clients. Coached administrative assistant on department LAN admin & technology standards.

## Paine Webber, Wechawken, NJ

1989 - 1989

#### Senior Programmer Analyst

Designed and implemented financial applications, e.g. LAN-based multi-user bank reconciliation tool. Also developed a data link between the New York and New Jersey offices.

## International Business Machines, White Plains, NY

1986 - 1989

#### Senior Associate Programmer

Performed multiple roles on a distributed international system. Was responsible for development (mainframe and PC), user training, and first line support. Implemented and supported the department LAN.

#### Education

Iona College, New Rochelle, New York

- B.S., Computer and Information Science, Cum Laude 1986
- Member: National Computer (Y Π E) & Scholastic (Δ E Σ) Honor Societies